

Private Client Practice



www.edgewoodins.com

Consultative Approach

- ▲ Personal Touch “Invest Time to Understand the Client’s Lifestyle”
- ▲ Perform Comprehensive Personal Risk Evaluation
- ▲ Determine & Identify the Client’s Objectives
- ▲ Obtain Coverage Enhancements with Minimum or No Cost Increase
- ▲ Deliver A Customized Insurance Program
- ▲ Manage All Aspects of Our Client’s On-Going Personal Insurance Needs

Differentiators

- ▲ Specialize in Personal Insurance for High Net Worth Individuals with Complex Insurance Needs
- ▲ Insurance Advisors Who Identify Uncovered Exposures, Recommend Solutions and Focus on Loss Prevention
- ▲ Annual Portfolio Reviews
- ▲ Carrier Partnerships that can Provide Innovative Products, Competitive Pricing and Financial Stability
- ▲ Dedicated In-House Claims Manager

Specialty Programs & Coverage

- ▲ Complimentary Background Checks
- ▲ Workers’ Compensation and Employment Practice Liability Insurance Coverage for Private Staff
- ▲ Kidnap & Ransom Coverage
- ▲ Identity Theft Coverage
- ▲ High Limit Excess Liability Coverage
- ▲ Yachts, Aviation, Vintage Vehicles, Fine Arts, Jewelry & Collectibles
- ▲ Wild Fire Protection Program

